

“ It went, in the circumstances incredibly well, and that was down to the support that ACS & Datastore 365 gave us. I know it was very difficult for the team, to not only deliver a new system and a new service to us, but at the same time help us get all of our staff home and working efficiently and also dealing with your own problems as well. ”

Andrew Clifford,  
Partner  
DNG Chartered Accountants



**DNG is a well-established firm of chartered accountants with over 60 years of experience. Based in Northamptonshire and the surrounding areas, they have a strong and very diverse client base, which includes private, sole traders and international groups.**

Historically, DNG have had good IT infrastructure, however as the business continued to grow, it was apparent that a new strategy was required to ensure the IT infrastructure was positioned to support and help the business evolve. DNG began their search for a new IT service partner.

Having such a long history itself, DNG recognised a pair of kindred spirits in our reseller ACS Office Solutions and Datastore 365 who are currently celebrating 25 and 15 years of trading respectively. It was clear to DNG that the combination of ACS and Datastore 365 could provide the necessary expertise and capacity to help move their business forwards. Andrew Clifford, partner at DNG said:

*‘The team there are very down to earth and very supportive. They were able to speak in a language that we understood because at the end of the day, we are accountants, we are not IT advisors.’*

Throughout our burgeoning relationship, DNG have implemented a completely new infrastructure built upon market leading VMware virtualisation, including VMware Cloud Director, NSX, Citrix and Microsoft 365. The majority of it hosted from Datastore 365’s Tier 4 Datacenter in Milton Keynes. This upgrade was completed shortly before the UK was forced into lockdown. The timing was fortunate as the new infrastructure allowed DNG staff the opportunity to work from home a lot more effectively and easily than would have been possible previously and all of this happened overnight, with minimal disruption.

It has been a considerable change for DNG, not only a new system, new software, but new IT providers and all during the lockdown period. ACS and Datastore 365 pride ourselves on the quality of our service and for us, Andrew provided us with perfect summary:

*‘ACS& Datastore 365 never hesitated to help us, to give advice whenever it was needed and that was important because one of the key things we were looking for, was to work with an IT firm who would support us for the long term and with whom we could build a very close relationship’.*

## case study

Remote Working Solutions