66 "In addition to knowing that our critical business information is stored securely, we are now able to retrieve lost or accidentally deleted files in seconds. Our experience with Datastore365 has always been first class and its hands-tree solutions enables us to

concentrate on our core business."

**Mark Jennings** Commercial Director EBS UK Limited







Elite Business Systems (UK) Ltd was formed back in 1985 at the beginning of the mobile phone revolution and quickly established a commercially viable operation. Recently EBS has been transformed into a multi million pound organisation establishing it as one of the largest connecting distributors in the UK.

The initial growth of the company was continuous however the vision to become a serious player within the mobile telecom market was already established. In the past 7 years EBS has been transformed into a multi million pound organisation delivering significant levels of connections each month.

With a reputation for a unique blend of customer care and quality, EBS required a backup solution that was reliable, easy to use and most importantly would backup all of their computers and servers.

The security from the Datastore 365 on line backup service allows EBS to focus its efforts on continuing to grow their business and not be concerned about the protection of its valuable data.

The automation of online backup has helped to increase EBS's productivity. Datastore's online backup service is automated which frees up manpower resources for more valuable tasks. Furthermore this type of backup technology allows EBS the ability to retrieve any lost data within minutes rather than days.

## case study

Secure Online Backup